



# News From The Hills

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## Stone Hill

Add a bold touch of elegance to your fireplace with this stunning fireplace surround and over mantel.



King Fireplace Surround In Travertine

This specific design is referred to appropriately as "King". It is available in twelve different types of natural stone options. Order it as shown or customize it to make it one of a kind. Call or stop in today for more details.

[www.stonehilldesigns.com](http://www.stonehilldesigns.com)

## Help from the Hill

These are difficult times and we all must be as creative as possible in how we move forward through them. Clients may be few, staffing may be tight and every penny counts. We consistently need to put our best foot forward. This applies to all stages of the project, from the initial selling of the plan to the selection of contractors, and most importantly having a smooth coordinated and timely completion. Business is tough and lets face it, hardware can be a pain! Not to worry though, the Nobologists at Nob Hill are here to help and assist in all aspects. There are thousands of decisions to make with each project. In reference to hardware alone, choices need to be made on manufacturer, style, finish, size, and more. With all of the available options, it can be intimidating as well as very time consuming. Don't let these tasks take time

away from what you do best. Placing the job in the hands of the professional staff at Nob Hill will allow you to focus on your areas of expertise, such as the designing and managing of projects. In these times it is not uncommon for clients to want to meet and be familiar with subcontractors who will be in their homes. In many cases subcontractors do not make themselves available until the deal is signed, if at all. Sending clients to Nob Hill, even before you get the deal, can be beneficial. We are more than willing to talk hardware and take the time to show our vast selection and educate, even if we do not get the job. We understand that the quality of subcontractor you work with is a direct reflection of the quality of your business. Our promise to you is to always provide a positive and professional experience for your client in order to maintain trust

and confidence in their decision. We also know your time is valuable so Nob Hill makes it easy to install our products. Each order that arrives is inspected to ensure it is correct and complete. We separate and label the hardware to reflect it's designated location. This saves time not only at the job site for your installers, but also prevents time wasted returning incorrect items. We can also key locks that are ordered, as well as aid in their installation. In addition to our customary hardware selection, Nob Hill offers Medeco high security locking cylinders, digital and electronic locks, and the best security safes in the business. Times are tough, and you can rely on Nob Hill to help work with you!

Michael Karch  
CEO

## More Introductions from Schaub

Nob Hill is excited once again about new introductions from Schaub. These fresh designs, all made in Italy, include the Ovale, and Vinci which are made from solid bronze. The living finishes available on these Ovale Collection collections include Antique Bronze and Polished White Bronze. They patina over time to enhance the beauty of the pieces. The Italian Designs



Ovale Collection



Italian Designs—Prifile

Profile collections are available in Polished Chrome, Satin Chrome, and Satin Nickel. They offer a soft



Firenza Collection

and unique twist on contemporary. Finally the new Firenza collection proves to be a little bit more of traditional feel line. These pulls and knobs are offered in Silver, Dark Bronze, Firenza and Light Bronze. All of these are great additions to the ever expanding offerings from Schaub. Please stop by the showroom to check out all that Schaub has to offer.